



# AUSSIE PIPELINE

AUSTRALIAN PUMP INDUSTRIES PTY LTD

VOLUME 16

## AUSSIE GOES TSURUMI

The world's largest manufacturer of submersible pumps, Tsurumi Manufacturing Company Ltd has appointed Aussie Pumps as sole distributor for Australia and Papua New Guinea.

Warwick Lorenz of Aussie Pumps sealed the deal in Osaka Japan with Masaru Kamoda, Senior Export Director at Tsurumi Pump. The partnership brings Australian consumers top quality product backed by first class aftermarket support.

Tsurumi Pump was founded in Osaka in 1924. Most of the company's manufacturing is carried out in Kyoto (Japan) using advanced CIM (Computer Integrated Manufacturing) systems. The heavily roboticised factory ensures consistent quality, cost effective manufacturing, and provides the capacity to build a million submersible pumps annually.

The company's products include a full range of dewatering & industrial submersible pumps, as well as waste water treatment equipment.



## BIG AUSSIE SAVES TOWN

A huge 6,000 litre per minute 6" Aussie trash pump was used by Horsham Rural City Council to divert floodwater from the Horsham CBD.

The 65 HP diesel drive 6" pump was used to divert water from Garden Estate stormwater basin, near the Wotonga basin, and from there into the Wimmera River.

When the Council called on Miller Contractors, they were able to get the pump to the stormwater basin in record time, playing a vital part in saving the CBD from rising flood waters.



Aussie 6" trailer mounted trash pump

## NEW AUSSIE SCUD



New Aussie Scud high pressure blaster

Aussie Pumps has launched a new series of machines and accessories aimed at the world market. Called the "Aussie Scud" series, the new system is based on a new range of pressure cleaners and accessories designed to provide more cost effective cleaning solutions, with minimal environmental impact.

Designed for tough, continuous cleaning applications, the Scud series represents a heavy duty range of professional pressure cleaners designed for contracting, construction, public utility, and for other similar heavy duty applications.

## BE FIRE READY

Home owners are being warned to take action to protect family, homes and farm buildings from the dangers of bush fires. That includes investment in a fire pump capable of providing genuine protection in what promises to be one of the worst fire seasons in a decade.

Aussie Pumps Product Manager, Brad Farrugia, recommends simple steps to help with property and farm protection. "Clear under-bush from around the house, clean out gutters, install steel gutter mesh and, most importantly, have a reliable self priming pump that won't let you down when a fire hits. It can be the key to winning the protection battle," he said.

Aussie Pumps is Australia's leading supplier of top quality high pressure fire pumps and holds major supply contracts for fire fighting authorities around Australia. The flagship of the product line is the Aussie Fire Chief, the finest lightweight high pressure pump, built to strict ISO 9001 quality standards. The pump out performs and out features all others on the market and is backed by a **five year pump warranty**.





## COMPACT PORTABLE PUMP

Aussie Pumps have introduced a lightweight submersible single phase pump designed for general dewatering projects in building and construction. The LB series, manufactured by Tsurumi Pump, was specifically designed for draining building and civil engineering sites.

The LB-480, weighing in at only 10 kilos, produces flows of up to 225 litres per minute and maximum vertical head of 10 metres.

## HURRICANE HITS TOWN

An upgraded version of the Aussie Hurricane 5,000 psi industrial hydro blaster has been released by Aussie Pumps.

The Hurricane MKII is the highest capacity production manufactured industrial pressure cleaner in Australia, and is designed specifically for heavy industry, mining, transport, and the construction industries.

"We've up-spec'd the Hurricane by upgrading the heavy duty steel frame to a full hot dipped galvanised finish" said Aussie Pumps' Product Manager Mark Pratt.



## EASY PUMP' N



Liquid fertilisers, like Incitec Pivot's EASY N®, allow farmers to control nitrogen levels in soils and maximise crop production. Although productive, these liquids are corrosive and the pumps used need to be carefully matched.

"Incitec Pivot recommends the Aussie's 2" self priming centrifugal poly pumps with Viton seals to pump EASY N Liquids", said Incitec Pivot's Technical Agronomist Jim Laycock. "The pumps are resistant to corrosion, and have the right elastomers to handle our fertiliser," he said.

## GRAFFITI BUSTER IS SUPER GREEN

Aussie Pumps' graffiti busting Aussie Hydro-Loop system has set a new standard for "clean and capture" style pressure cleaning. The Hydro-Loop consists of a steam cleaner, available with pressures up to 5,000 psi, that cleans and recaptures it's own water, filtering it for reuse.

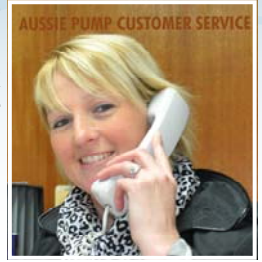
Operators can comply with EPA regulations by leaving jobs clean and dry, with minimum pollution and water use.

Using the environmentally friendly Hydro-loop means the operator continue to use the same water, recycling it through the on board vacuum and filtration system. That facility results in a huge gain in productivity and savings in water, time, energy. The Hydro-loop is green, clean ... it's lean!



## CUSTOMERS NO.1

Thank you to all our dealers and customers that took part in our customer satisfaction surveys. We've learnt a huge amount from the positive responses received.



There was a resounding endorsement of the value and quality of Aussie Pump products. We've been blown away by the results from hire companies, pressure cleaner and pump distributors Australia wide.

In response to constructive comments made, we are fast tracking the introduction of an automated notification system for orders and deliveries ... watch this space!

## AUSSIE FIRE ALERT

Fire storms on the outskirts of Perth, WA, and the resulting devastation highlight the need for all rural property and home owners to prepare for fires. Properties can be protected with proper planning and advice to make them "Fire Ready".

"Both domestic and farm buildings need two vital ingredients to effectively prepare for oncoming bushfires" said the Honda Shops' Michael Bartier. "They need a ready source of water and an Aussie Fire Chief," he said.



The Honda Shop team ... ready to assist



Clean Machine's Ulf Thorstensson with Derryn Jones from Complete Roofing

## HIGH PRESSURE SUPPORT

Derryn Jones of Complete Roofing can testify how tricky it can be choosing the right pressure cleaner. When his first machine proved unsuitable, Derryn turned to an Aussie Platinum dealer, Clean Machine from Kilburn for the right answers.

"I was looking for a high pressure blaster for my roof restoration business," Derryn explained. "I wanted a reliable machine that would be an asset to the business, not hold us back. I contacted Clean Machine and got good advice, but best of all they let me try it out first."

## SALT WATER SUBMERSIBLES



Tsurumi TM series

A new corrosion resistant pump has been released by Aussie Pumps designed specifically for marine applications. Manufactured by Tsurumi Pump, the TM series is perfectly suited for salt water pumping including circulating seawater in live fish holding tanks, waste water transfer and even deck wash-down.

## AUSSIE VAC CLEANS UP

Aussie Pumps' heavy duty 75 litre wet/dry vacuum cleaner incorporates a unique 99.9% filtration system. This enables it to be used in a wide range of demanding applications without damage to the environment or operator.

Called the Clean Air VS72, the big 75 litre wet/dry vac comes with an impact resistant, heavy duty poly propylene barrel. Two big 1200 watt, 240 volt by-pass motors provide loads of suction power making it suitable for clean up in industrial & processing workshops.



Aussie VS72 75 litre wet/dry vac

## DRENCHED IN SUCCESS



Aussie QP4" diesel drive pump

Gary Bastian of The Watercart Specialists (TWS) needed to slash tanker operating costs. He designed his new water carts to drench a track up to 50 metres wide, significantly reducing the time taken to wet down large areas.

When he set up his flash new Mercedes based water carts he opted for a big Aussie QP 4" high pressure pump powered by a Kubota 9.5HP diesel engine.

## AUSSIE GIANT EXPORT ACTION

The Aussie Giganti (Giant) 4,000psi steam cleaner is being used by Chinese rail services to clean 600kph locomotives. 'Fast Trains' are the Chinese version of Japan's famous bullet trains.

The Aussie 'Giant' is the world's biggest production model 4,000 psi electric drive steam cleaner, and was selected because of its super high performance and reliability. The machine blasts away dirt and grime from the super streamlined express and uses steam to melt away oil and grease stains.



Aussie Giganti

## BRONZE AUSSIE UPGRADE

Aussie Pumps have announced an upgrade of their popular bronze marine pump range! The new bronze Aussies feature NIAL BZ castings for all major components.

"Upgrading to nickel aluminium bronze represents a virtual 'Mil Spec' configuration," said Aussie Pumps' Product Manager Brad Farrugia. "The material change means significantly improved longevity for pumps operating in tropical or sub tropical seawater applications," he said.



## NEW SLURRY PUMP IN THE MIX

Aussie Pumps announces a new heavy duty submersible pump is now available with a powerful agitator for pumping thick slurry. The Tsurumi manufactured pump is aimed at the concrete mixing and batch plant market.

The pumps are designed to agitate and mix concrete and also aid in the reclamation of materials from unused concrete at batch plants. The KRS slurry pump series offer capacities of up to 3,250 lpm flow, heads as high as 22 metres and discharge bores from 80mm (3") through to 150mm (6").



KRS series slurry pump

## JETTERS SALES SURGE



The Jettors Edge team, Bill Miller & Sam

There's been a huge surge in demand from plumbers for high pressure drain cleaning Jettors. Aussie Pumps has made efficiency savings with larger volume and passed these on to customers, leading to a huge boost in sales.

The first Australian company to build specialised drain cleaning Jettors, Aussie saw huge advantages for plumbers in both efficiency and safety. Bigger volume and the new engineering developments will mean lower prices for Aussie Cobra packages.

## AUSSIE RAPTOR CLEANS UP

A new 500 BAR hydro-blaster designed for plant cleaning has been released by Aussie Pumps. Suitable for use in mine sites and construction sites, the new Australian designed and built machine has a huge pressure of 12,000 psi EWP (effective working pressure) when used with a Aussie Turbomaster turbo lance. Grit blast kits are also available for stripping rust and paint.



Aussie Raptor



Aussie QP3310SX high performance

## 3" PUMP, 4" PERFORMANCE

A new Aussie Yanmar powered 3" high pressure water transfer pump with the performance of 4" inch pump has been released by Aussie Pumps. The new 3" self priming centrifugal pump, called the Aussie QP3310SX has been designed for maximum pressure and flow.

The Yanmar powered pump offers a great combination of pressure and flow to farmers who need high pressure water transfer. It offers huge fuel savings and the convenience of 3" pipe work.

## COVERS CUT COSTS

Envelop covers, originally developed for key asset protection on warships, could save Australia's mining industry millions of dollars in corrosion control. They can also play a vital part in reducing maintenance and improving process plant reliability.

Aussie Pumps originally introduced Envelop covers for Navy applications. The covers are now standard on most RAN vessels including all ANZAC and FFG Class frigates. Envelop covers are a unique, patented design. Contact Aussie for a free DVD.



Envelop covers ... cut corrosion

## DIESEL SCUD LAUNCHED

A new Yanmar powered high pressure water blaster is the latest development in the Aussie Scud 'revolution'. Aussie Pumps has released the new diesel blaster in response to demand from the mining industry.

The Aussie Scud package has been developed to deliver a fast, effective cleaning solution. Cleaning times are cut, maximising efficiency and reducing the amount of water and fuel used. The new diesel drive versions also offer greater fuel economy with lower through life costs than petrol drive equivalents.

